



# **Shaping sustainable health care**

## **A framework on impact of PM in National Health Systems**

**Walter Ricciardi**

**President**

**Istituto Superiore di Sanità Italy**

## A complex challenge



As seen, health care providers are currently faced with an extremely complex challenge characterised by rising demand, increasing cost and insufficient funding.

Never as much as today have health care systems been interested and involved with the **potential benefits deriving from innovations**



**Innovation is a key feature that organisations have to incorporate as a condition to offer sustainable and efficient solutions**



# Personalised medicine is a disruptive innovation

SUSTAINING	An innovation that does not affect existing markets	
	Continuous	An innovation that improves a product in an existing market in ways that customers are expecting.
	Discontinuous	An innovation that is unexpected, but nevertheless does not affect existing markets.

DISRUPTIVE	An innovation that creates a new market or expands an existing market by applying a different set of values, which ultimately (and unexpectedly) overtakes an existing market	
	Main features are:	<ul style="list-style-type: none"><li>a) improved health outcomes</li><li>b) create new professional culture</li><li>c) serve new groups or have new products/services (“create new markets”)</li><li>d) create new players</li><li>e) disorders old systems</li></ul>



**EXPERT PANEL ON EFFECTIVE WAYS OF INVESTING IN HEALTH**  
**(EXPH)**

**Disruptive Innovation**

-

**Considerations for health and health care in Europe**

The EXPH adopted this opinion at the 13<sup>th</sup> plenary meeting of 29 February 2016 after public consultation

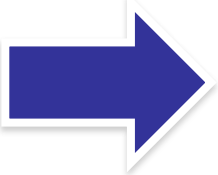
**Walter Ricciardi**  
**Rapporteur**

# Disruptive innovation in health care

The EXPH understands disruptive innovation in health care as:



**“a type of innovation that creates new networks and new organisations based on a new set of values, involving new players, which makes it possible to health improve outcomes and other valuable goals, such as equity and efficiency. This innovation displaces older systems and ways of doing things”.**



# Main characteristics of disruptive innovations

A disruptive innovation can often be characterised by some (or all) of the following elements:



**Provide improved health outcomes**



**Empower the patient/person**



**Create new services and overcomes challenges regarding accessibility to existing or new services**



**Create new professional roles and capacities**



**Lead to cost-effective methodologies that improve access**



**Create new sets of values for the health workforce, patients, citizens and community**



**Introduce transformative cultural change**

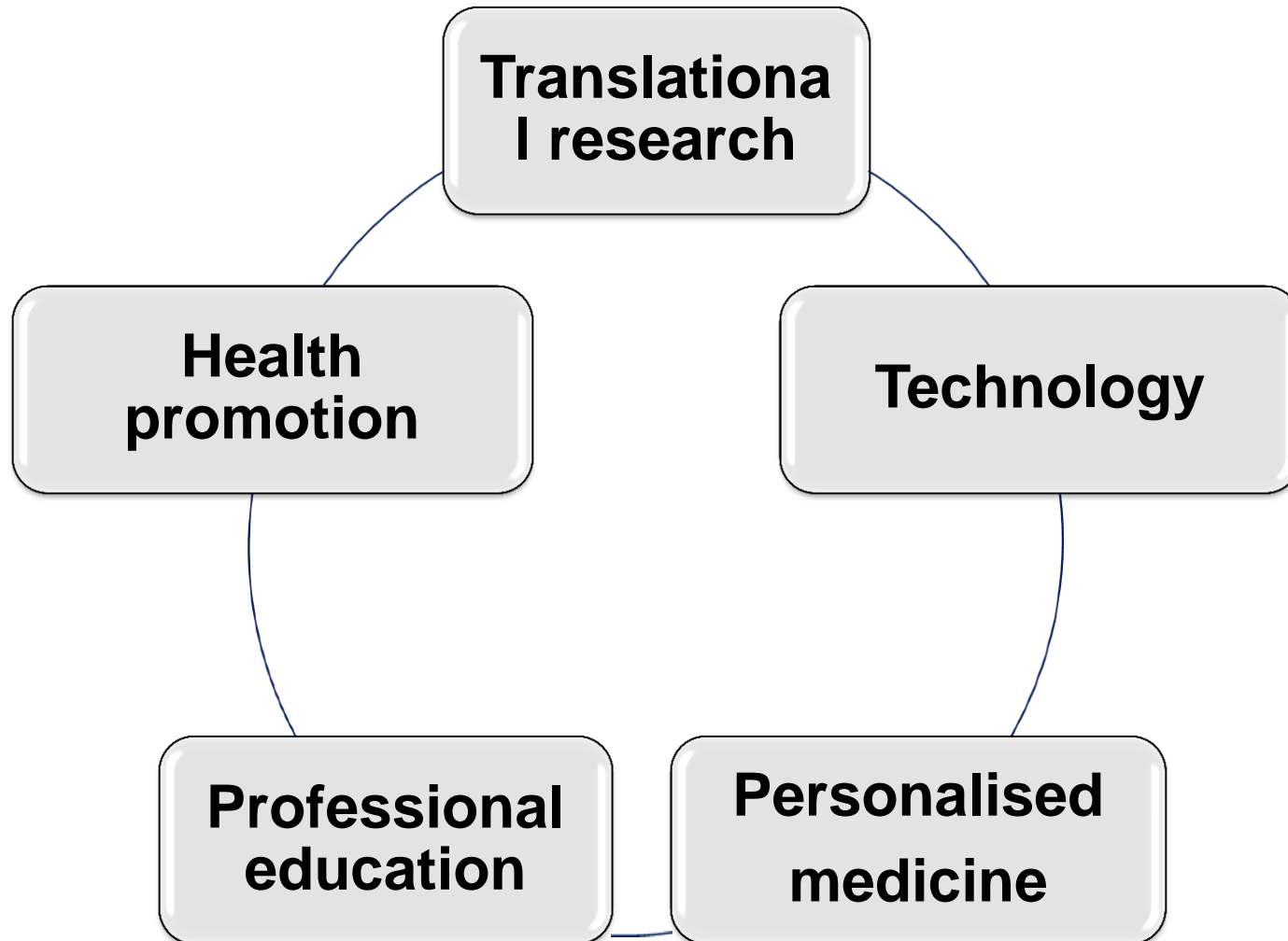


**Promote person-centred health delivery**



**Disorder old systems**

# 5 strategic areas for disruptive innovations



# Barriers to disruptive innovations

## 1. Workforce barriers

Opposition, reluctance to change; Cultural barriers, workforce silos; Lack of training and motivation; Communication between care providers and harmonisation of care often inadequate

## 2. Patients / persons barriers

Cultural barriers; Lack of training of end-users/strategy towards health literacy; Mobility support

## 3. Organisational/institutional barriers/inadequate networks and processes

Lack of realistic business model; Procurement process; Lack of adequate technical analysis and planning; Lack of managerial support; Inadequate information systems; No strategy to decommission services; Lack of interoperability between technological solutions; Difficulty to coordinate different authorities; Organisational model of our institutions (mainly based on a traditional "bureaucratic management"-principle with a comment-and-control approach

## 4. Economic and legal barriers

Investment on infrastructure, technology and maintenance; Prices;; Economic context; Corruption and economic incentives for vested interests; Lack of retail market; Regulatory barriers that obstruct the emergence of new professions, products and services; Reimbursement controls; Payment models.

## 5. Lack of political support

Lack of political buy-in / leadership

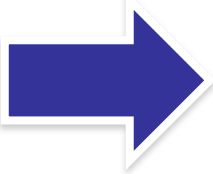
## 6. Lack of evaluation

Lack of monitoring and evaluation techniques, tools and methodologies



# High value in disruptive innovations

SOME DISRUPTIVE INNOVATIONS COULD BE CHARACTERIZED BY  
THE FACT THAT THEY ALSO PRESENT **HIGH VALUE**

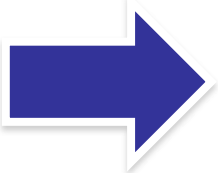


In health care, high value can be defined as **meeting patient expectations at the level of the individual or providing the better outcomes in the most cost-effective way in the short or long-term at the population level.**

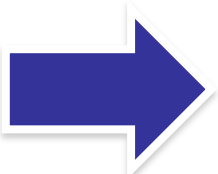
In an era in which resources often do not increase in step with increasing need and demand, when they increase at all, it is essential **to promote disruptive innovations that present high value.**



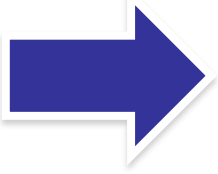
# Policy issues



The implementation of any disruptive innovation, should carefully address the issues of relevance, equity (including access), quality, cost-effectiveness, person- and people centeredness, and sustainability.



Policy makers should analyse how to enhance the enablers and to address the already identified possible barriers for implementing a disruptive innovation within a health system.



When identifying the areas of introduction of a disruptive innovation, it is necessary to take into consideration the aspects regarding its:

- Projected Impacts
- Context
- Feasibility

# Three Decades of Dynamic Change in Health Systems 1980s – 2010s

- Changes in *information technologies* (electronic medical record, e-health capacities, tablet-based patient management, centralized Big Data)
- Changes in *citizen expectations* (choice of provider, equal and rapid access, privacy)
- Changes in *patient expectations* (participation in decision-making, second opinions, international quality standards, patient rights)
- Changes in *payment systems* (public and private): case-based payment, penalties for poor outcomes (re-admission, re-treatment), volume based contracting
- Changes in *provider configuration* (consolidating hospitals and services, integrating health and social care)



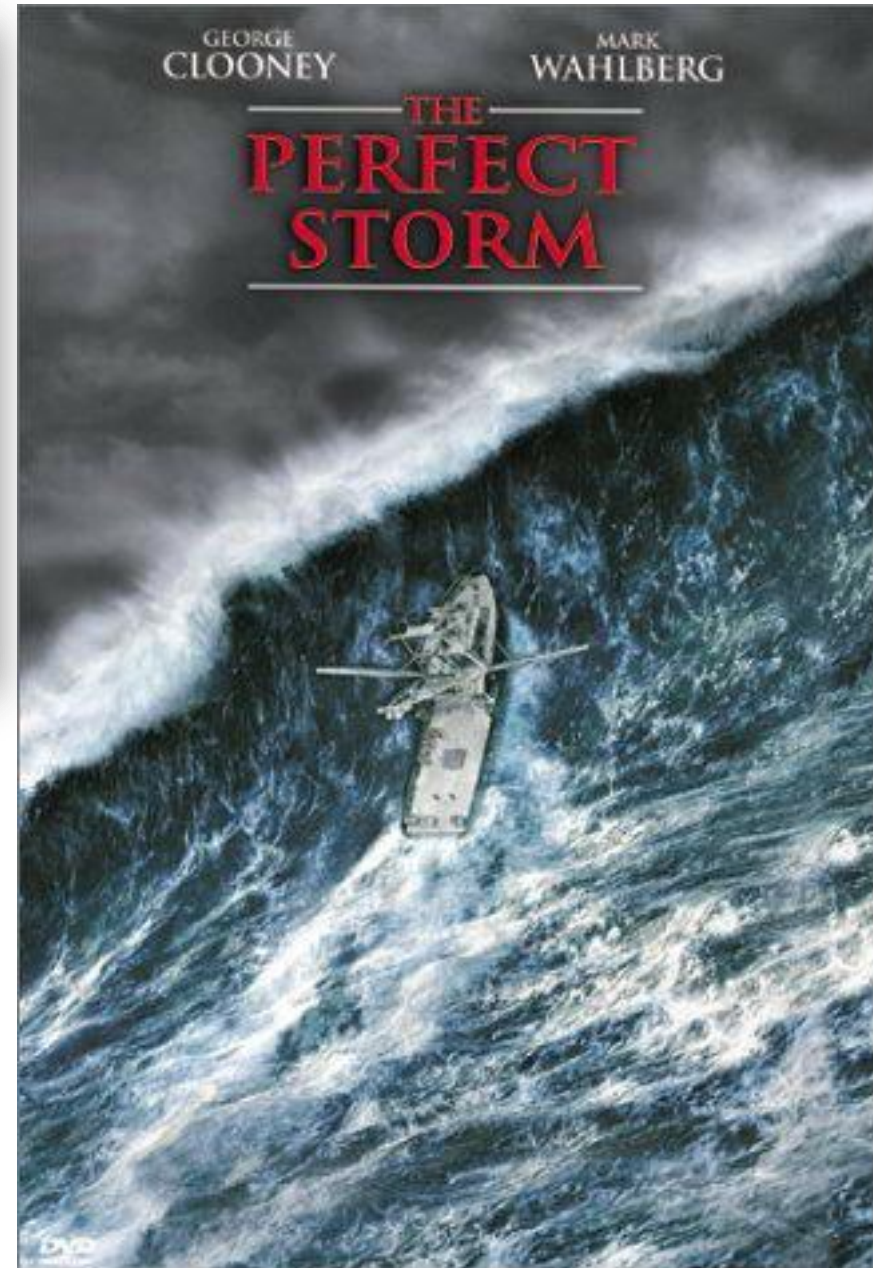
# The perfect storm



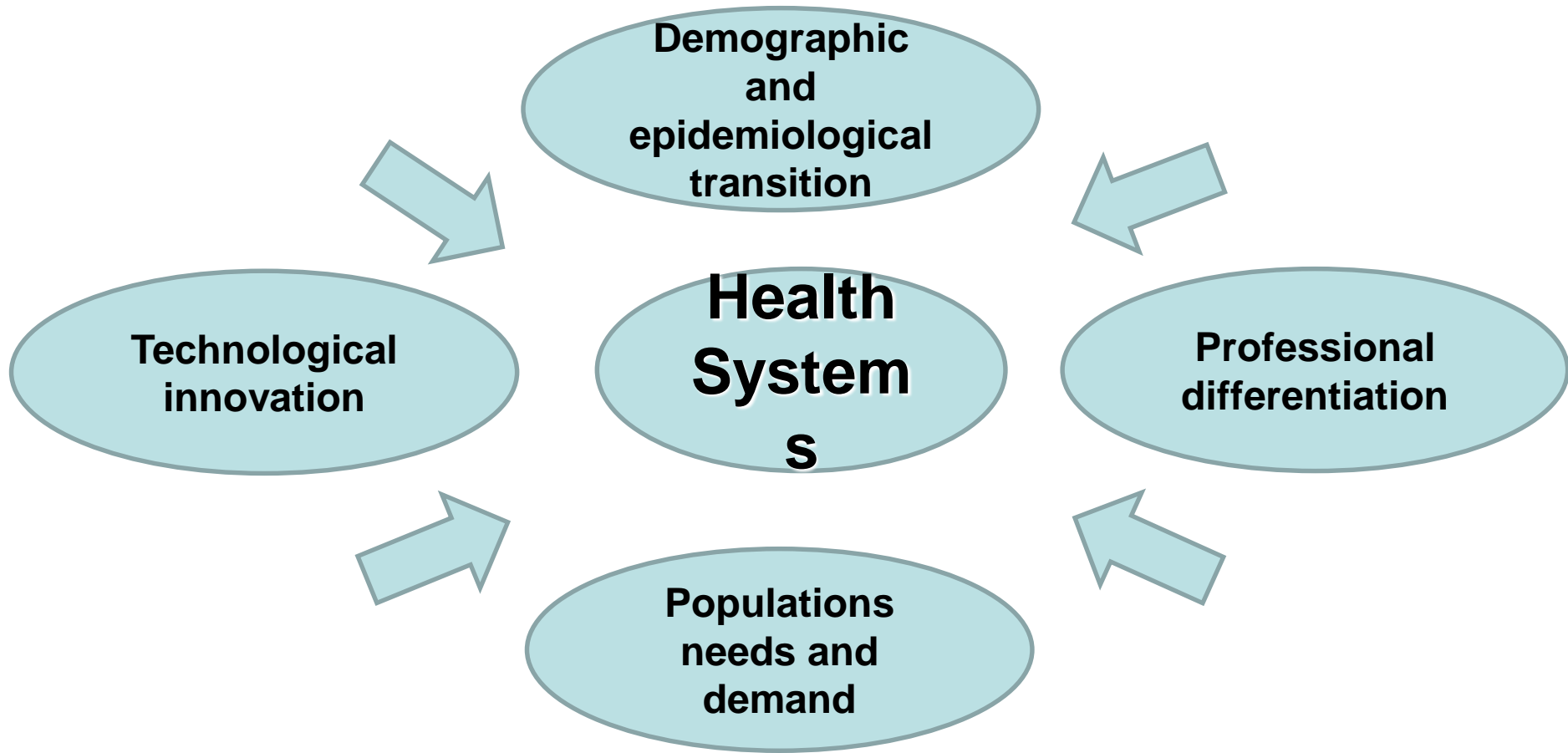


**perfect storm**" is an expression that describes an event where a rare combination of circumstances will aggravate a situation drastically.

The term is also used to describe an actual phenomenon that happens to occur in such a confluence, resulting in an event of unusual magnitude.



# The waves of demand and supply



70s

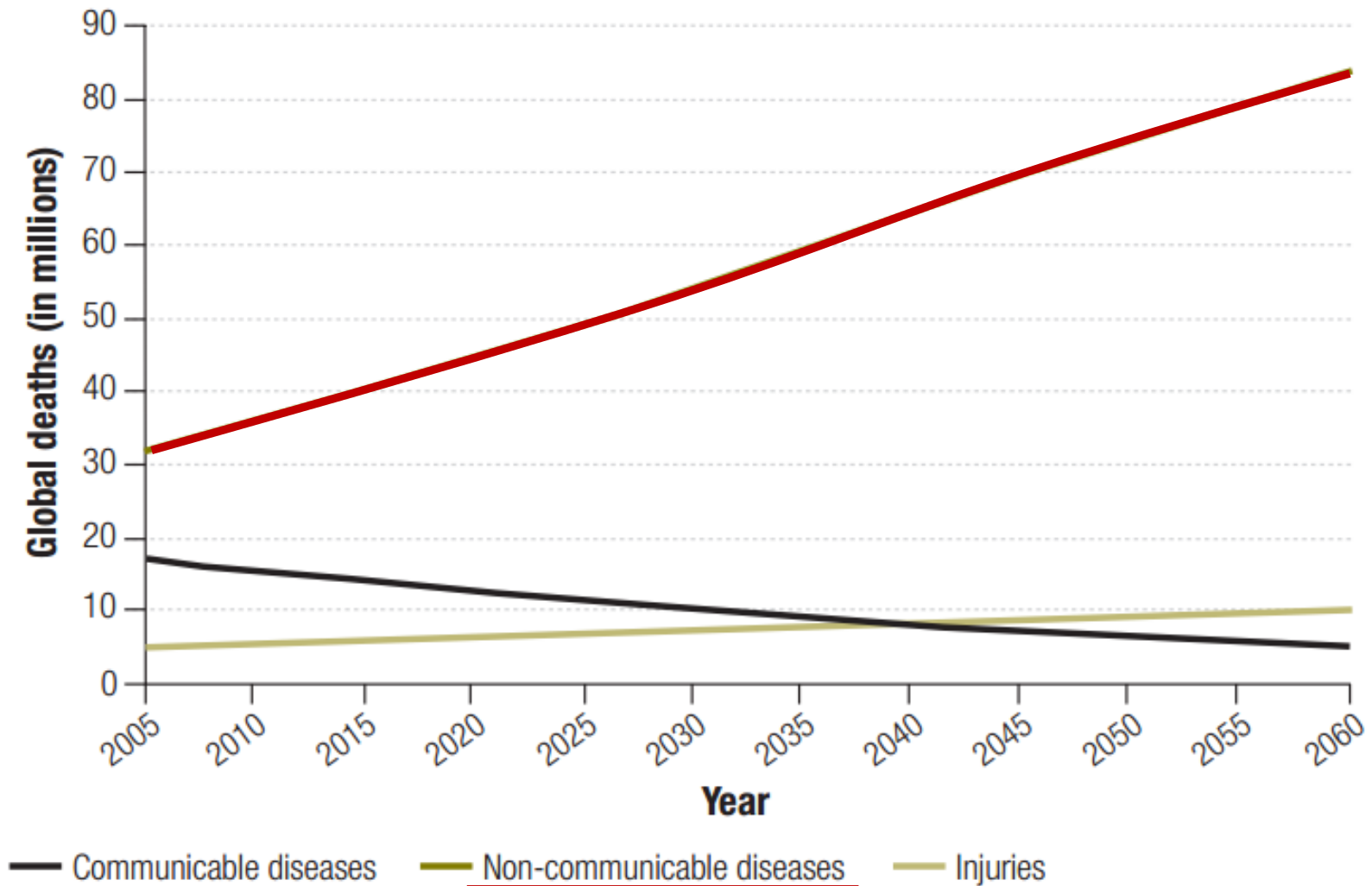


2016





# Chronic diseases



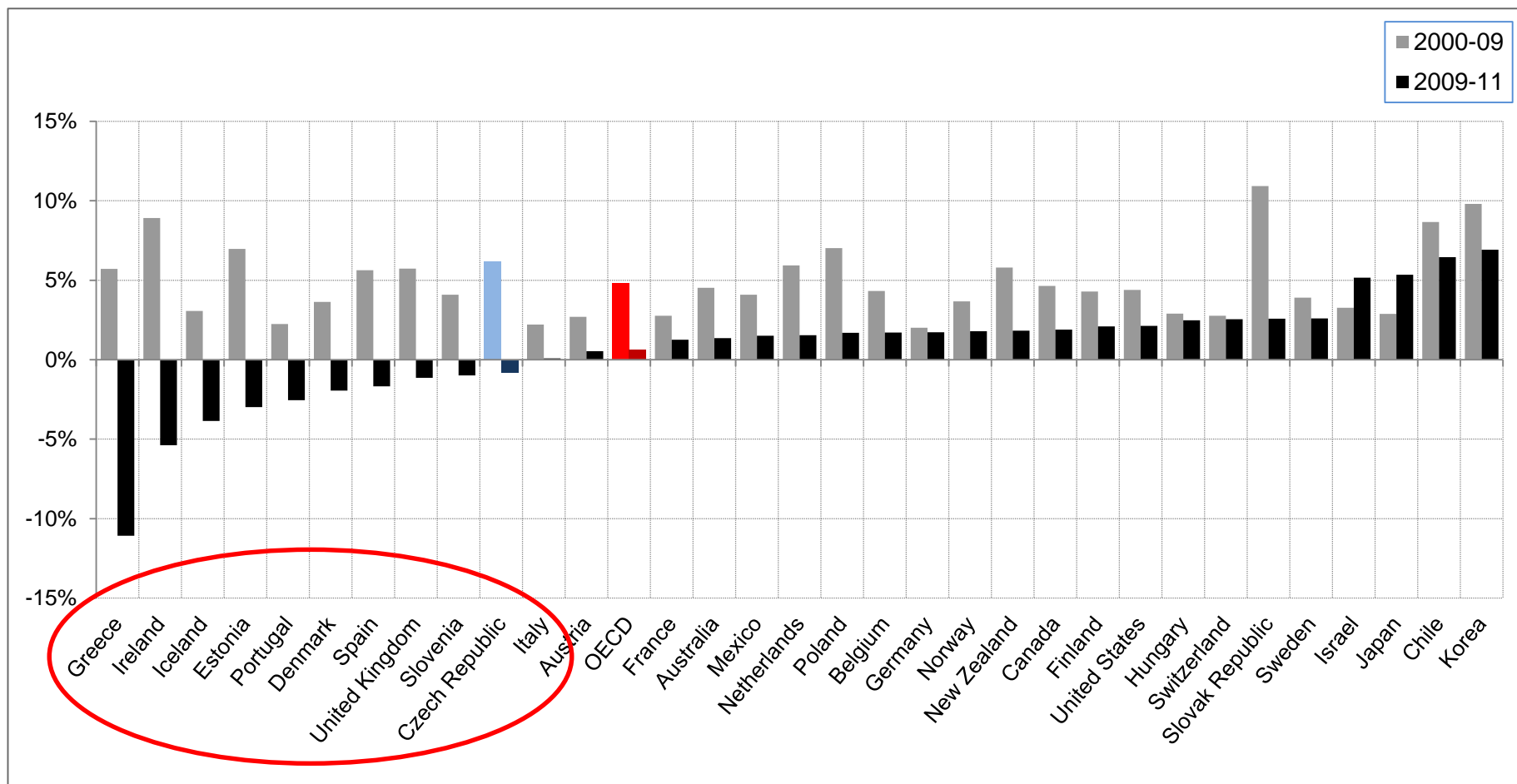


# Scarcity of resources



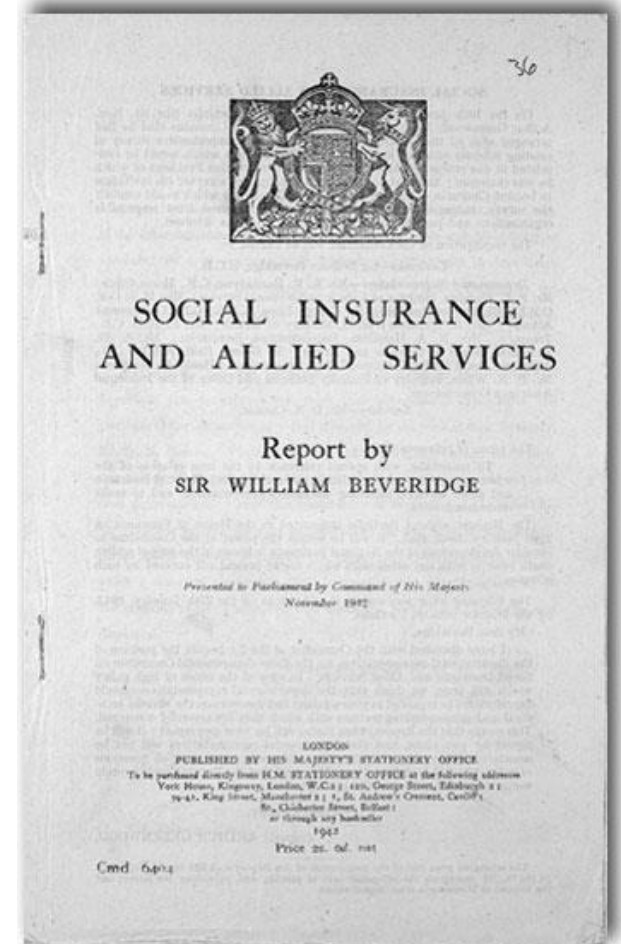


# Health expenditures



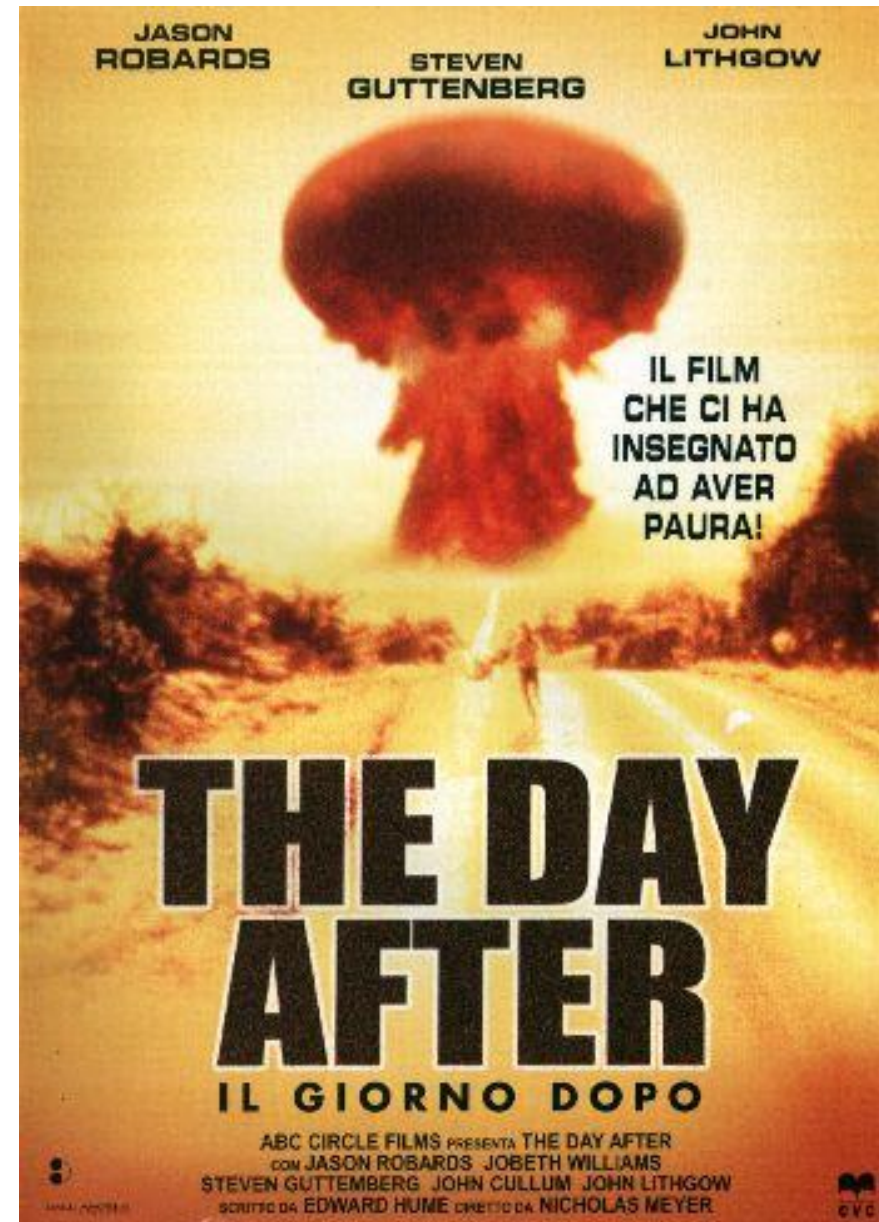
# The European social model

- A system of transfers
  - From rich to poor
  - From young to old
  - From employed to unemployed
  - From healthy to ill



The day after

**No more European  
social model**





# Health sustainability



***“There are two kinds of problems in life.  
Big ones and small ones. The small ones  
money can solve.  
The big ones money cannot solve”***

*Will Roberts*





**Prevention  
and  
Early Intervention**

**Empowered and  
responsible citizens**

**Reorganisation  
of care**

# The report

phg foundation  
making science work for health

## Public health

in an era of genome-based and personalised medicine

November 2010



INDIANA UNIVERSITY  
CENTER FOR BIOETHICS

TELETHON INSTITUTE FOR  
Child Health  
Research

CCGP  
CENTRE OF GENOMICS AND POLICY  
CENTRE DE GÉNOMIQUE ET POLITIQUE

AIM: To bring together international experts across academic disciplines and geographical divides **to debate how genomic and personalized medicine is likely to impact upon the development of public health in the 21<sup>st</sup> century, particularly over the next decade.**

*This report is based on a meeting convened at Ickworth House in Suffolk, UK, on 10-14 May 2010. We are indebted to the workshop presenters and participants for contributing their time and expertise.*

*The meeting was co-organised by four partners: the PHG Foundation (Cambridge, UK), the Centre for Bioethics (Indiana University, USA), the Centre of Genomics and Policy (McGill University, Canada) and the Telethon Institute for Child Health Research (University of Western Australia). A full list of delegates is provided at the end of this report.*

*We gratefully acknowledge the following for their financial support for the Ickworth meeting: PHG Foundation; the Center for Bioethics (Indiana University, Indiana) through a grant from the Richard M. Fairbanks Foundation; the Centre of Genomics and Policy (McGill University, Montreal); and the Telethon Institute for Child Health Research (with support from the Mr Stan and Mrs Jean Perron and the University of Western Australia).*

*This report can be downloaded from our website:  
[www.phgfoundation.org](http://www.phgfoundation.org)*



# *Final remarks*

*The major challenge for public health genomics is to generate an evidence base to demonstrate when use of genomic information in public health can improve health outcomes in a safe, effective and cost-effective manner.*

*The implementation of evidence-based genomic applications could:*

- 1. maximise health benefits and reduce disparities;*
- 2. reduce harms and unnecessary health care expenditures from premature and/or inappropriate use of gene/disease information;*
- 3. provide a means of evaluating public health interventions, and;*
- 4. deliberately foster capacity building, growth and development by convening and sponsoring population-based research (both through biobanking and the creation of large datasets and cohorts).*

# Who is going to pay?



The NEW ENGLAND  
JOURNAL of MEDICINE

GETTING READY FOR GENE-BASED  
MEDICINE

*'How much will the expanded use  
of genetic information further  
escalate the cost of healthcare,  
and who will pay for that?'*  
Varmus, 2002

***'Overly enthusiastic expectations  
regarding the benefits of genetic  
research for disease prevention  
have the potential to distort  
research priorities and spending  
for health'*** Willett W, 2002

*'...in this era of increasing concern  
about healthcare costs, it will be  
impossible to consider the  
implication of genomic medicine  
withouth considering the  
economic implications.'*  
Phillips KA, 2004

THE AMERICAN JOURNAL OF  
MANAGED CARE

Genetic Testing and Pharmacogenomics:  
Issues for Determining the Impact to  
Healthcare Delivery and Costs

# Stagnating Economic Growth After 2008

## Western Economies Still Stalled (6 years after 2008)

- *Low/No Growth*
- *Low/No Job Creation*
- *Negative Interest Rates/Low Capital Investment*

## Revenue Consequences for Health Sector:

- **Tax Revenues Fall/Stop Growing**
- **Health Sector Personnel Unions Respond**

(English junior hospital doctor strikes Spring 2016)

(English GPs to vote on strike vote Spring 2016)

(Finnish labor unions required to work 72 hours more per year)

(French unions reject Hollande's labor market restructuring reforms)

- **Rising Individual Financial Responsibility:**

Co-payments, Family Responsibility

(Netherlands: 2015 Long Term Care Reform)

# Potential Context Challenges Over Next Years

- **Changing Geo-Politics**
  - Europe: Higher Military Expenditures
  - BREXIT
- **Changing Economies**
  - China Slowdown
  - Negative Interest Rates
- **Changing Institutions**
  - Increasing Centralization (to State level)
  - Increasing De-centralization (to Municipal level)
- **Changing Demography**
  - Migration

# The perfect healthcare system...

- Does not exist in any one country in the world
- Depends on cultural values and expectations – what is ‘perfect’ in one country may not be so in another
- Is less easy to describe than the long list of challenges and short-comings

# That said, if we could start from scratch, with an empty sheet of paper, the perfect system might look like:

- Values of universal healthcare, as in Italy and the UK
- Health promotion, as in Nordic countries
- Funding levels of Switzerland
- Patient choice, as in France and Germany
- Excellent, innovative primary care, as in Israel
- Fabulous mental health and approach to well-being, as in Australia
- Patient and community empowerment, copied from Nigeria and Kenya
- Brilliant approach to care for the ageing population, as in Japan
- State-of-the art communication, information flows and technology, as found in Singapore
- R&D of the US and innovative thinking of India

(with special thanks to Jenny Simpson and Mark Brittnell, whose book 'In Search of the Perfect Health System' set me off on this train of thought)

# But, the reality of healthcare means that we do not have:

- The luxury of blank sheets of paper or plentiful resources
- ‘Down time’ to stop doing what we do, think about it and start doing something different
- Freedom from political and economical drive/interference

# Pool of structured HTA information

## CORE HTA

## LOCAL HTA

HTA Core Model

Health problem and current use

Description and tech. characteristics

Safety

Clinical effectiveness

Costs and economic evaluation

Ethical analysis

Organisational aspects

Social aspects

Legal aspects

A multidisciplinary assessment produced using HTA Core Model

All core elements

Summary of key findings

No recommendation on technology use

A health technology assessment for local use

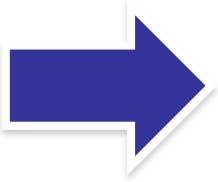
Information from Core HTA(s) and/or pool of structured HTA information

Takes into account local information and needs

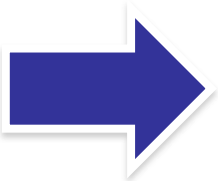
Shortcut possible



# Policy issues



If there are no incentives for adoption and diffusion of a disruptive innovation, this will not happen.



Cultural change, training and motivation are necessary instruments in adopting an innovation. But the reality is that innovation creates winners and losers, and the losers will be resistant.

For this reason, it is important to involve the health professions in the process of creation and diffusion of (disruptive) innovations

# Conclusions

## Disruptive innovations as personalised medicine

**can be an important instrument in European policies**

**provide a new and different perspective that tends to reduce complexity in favour of the empowerment of the citizen/patient**

**should be seen by policy makers as possible new methods of dealing with old issues**

**Health systems should be responsive to innovations and allow promising disruptive innovations to be tested, evaluated, and implemented. This requires the presence of responsive and open-minded systems**



# We all face the same challenges...

And if we were to share our strengths we would be better able

to meet the demands of future generations....

Thanks for your attention