

Promotion of European Aquaculture: the "FARMED IN THE EU" campaign

Gilles DOIGNON, DG MARE Brussels, 12 October 2016





I WANT YOU for E.U. AQUACULTURE









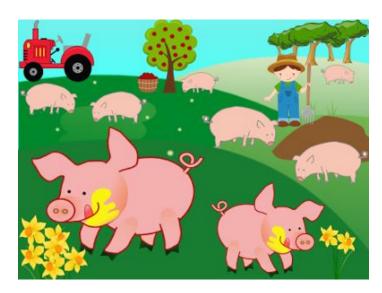






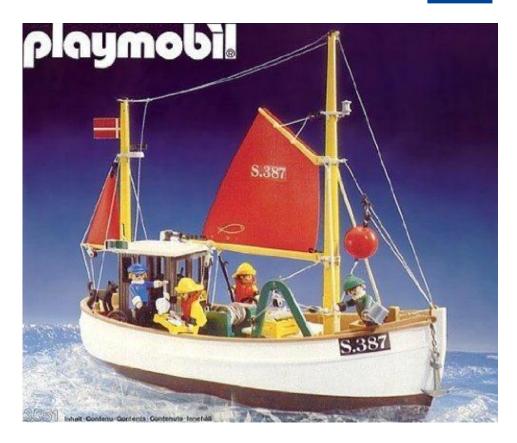


















What about aquaculture?

...?

"The image that people have of terrestrial agriculture is of the family farm. It's a myth — most of the food now is produced by large agribusiness corporations. But people still cling to that myth...

Aquaculture does have a different lens through which it is assessed."

Neil Sims, seafoodsource.com, 13 November 2014

=> **VIDEO** 1









Seafood Expo Global, Brussels, 7 May 2014

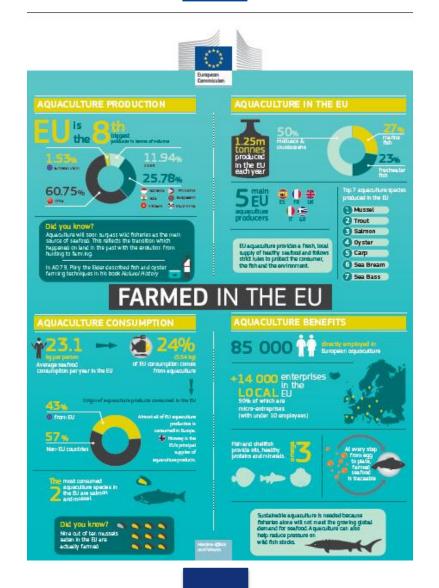




Expo Milano 2015, 22 May 2015















The chance for European producers & researchers to become ambassadors of EU aquaculture in their community and beyond!

=> *VIDEO* 2



Tips for future campaigns

- be positive and proud
 - raise awareness (benefits) and "normalize" the sector
 - encourage consumer support
 - boost growth
- be ready to give facts to reply to concerns
- avoid presenting aquaculture as a unified sector
- => cf segmented commercial and promotional strategies in other sectors (eg meat)
- => adapt communication efforts to the type of production to be promoted (eg oysters)



Campaign website:

http://ec.europa.eu/fisheries/inseparable/en/farmed-eu

Facebook:

https://www.facebook.com/InseparableEU

Twitter:

https://twitter.com/EU_MARE

#FARMEDintheEU

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